

# College of Business Administration

## DEPARTMENT OF FINANCE

### Real Estate Major Fact Sheet

#### *Majors/Minors/Concentrations*

##### ❖ **Majors:**

- Finance (BSBA)
  - Corporate Finance
  - Personal Finance
- Real Estate (BSBA)
  - General Real Estate
  - Real Estate Legal Studies
- Paralegal Studies (AS)

#### *Student Organizations*

- ❖ **The Financial Management Association:** Conducts trips each semester to sites such as New York City to visit the New York Stock Exchange and investment firms; Washington, D.C. for visits to the U.S. Treasury and Federal Reserve; Chicago, IL to attend the national FMA Student Leaders Conference; the RISE conference (student led portfolios) at the University of Dayton and other interesting venues.
- ❖ **Rho Epsilon** is a national real estate fraternity with many chapters and members across the country. This provides the student with potential employment contacts throughout the U.S. Previous Rho Epsilon trips include visiting projects in Hawaii, Toronto, Philadelphia, Baltimore, Pittsburgh, Falling Water, and other venues.
- ❖ Student organizations are also available in business and pre-law and paralegal.

#### *Scholarships*

- ❖ A substantial donation from the Burns family has been utilized to endow the **Henry G. Burns Scholarship Fund** to recruit outstanding freshmen. The scholarship is renewable for all four years of undergraduate studies. A smaller scholarship is available for non-freshmen students.
- ❖ The **Paul Grey** scholarship is available for non-freshmen real estate students.
- ❖ The **Friends of the Department of Finance** scholarship is available for finance and real estate students.
- ❖ Other scholarships are available in the department and College of Business Administration for upperclassmen.

#### *Internships*

- ❖ An internship program in the department provides students with the opportunity to obtain practical experience and interact with the business world.



## ***Program Preparation***

- ❖ The Real Estate program is a pragmatic program designed to give students multiple project opportunities indicative of the experiences seen in the profession. In addition to preparing students for careers in Real Estate Finance, Property Management, Real Estate Investments, and Real Estate Appraisal, the program also meets the educational requirements to become licensed as a real estate salesperson or real estate broker in most states throughout the country.

The Real Estate Program has two tracks. The General Real Estate Track is the track for most careers in Real Estate. The core of this track is Real Estate Finance, Real Estate Investments, and Real Estate Appraisal. In addition to these core courses, the student may take additional coursework in Property Management, Real Estate Brokerage, and/or a selection of courses from finance, marketing, management, accounting, and economics.

The Real Estate Paralegal track focuses upon the coursework necessary to be a paralegal specialist in real estate. It also is an excellent preparation for

those aspiring to go to law school. A student completing their degree with the Real Estate Paralegal track will have a significant advantage during their first year in law school. In addition, for most law firms, the business background will be invaluable.

## ***Department Faculty and Staff***

- ❖ Dr. Jerry Belloit, Real Estate and Finance, PhD, University of Florida, Chairperson
- ❖ Dr. Matthew Brigida, Finance, PhD, Florida Atlantic University
- ❖ Dr. Jeffrey Eicher, Finance and Real Estate, JD, University of Pittsburgh
- ❖ Dr. John Eichlin, Law, JD, University of Akron
- ❖ Dr. William Pratt, Finance, PhD, University of Texas-Pan American
- ❖ Dr. C. Frank Shepard, Law and Director of the Paralegal Program, JD, University of Akron
- ❖ Ms. Jill Thompson, Department Secretary

### ***For More Information:***

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